



# Partnership and Community Collaboration Academy

EXPLORE PRACTICES. BUILD SKILLS. LEARN FROM PEERS.



## Managing by Network 2019

**BUILD ESSENTIAL SKILLS** to work with partners, permittees, and community stakeholders.

Managing by Network is an applied training course designed for public agency managers, specialists, coordinators, and front-line supervisors.

*"This has been the best training I've had in 25 years. One thing I found to be exceptional about this course was it wasn't 'agency' specific. It was great to hear what others from different levels and different agencies had experienced and how they handled situations."*

US Forest Service participant, 2018

### Learn how to:

- Leverage partnerships and build trust.
- Build consensus with stakeholders.
- Facilitate internal and external meetings.
- Apply persuasion and negotiation strategies.
- Recognize conflict and respond effectively.
- Assess and mitigate risks.
- Demonstrate accountability practices.
- Assess the performance of partnerships and community collaboratives.
- Build an internal network to support agreements, budgets, ethics, and outreach.
- Communicate effectively with public agency, nonprofit, corporate, and foundation representatives.

Managing by Network is cohosted by:



The Partnership and Community Collaboration Academy supports a community of practice that includes more than 700 Managing by Network graduates from federal, state and county agencies, and nonprofits.

[Learn more about Managing by Network.](#)

[www.partnership-academy.net/managingbynetwork](http://www.partnership-academy.net/managingbynetwork)

# HOW DOES THIS COURSE WORK?

**MANAGING BY NETWORK** is an interagency, 6-month, 17 webinar course, presented weekly from January 16 to June 13.

## LIVE, ONLINE PARTICIPATION

**17** webinars, **2** hours a week for **3** weeks each month, January - June

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Thur	Gamma	Delta
	11-1 ET	2-4 ET

- **36 contact hours**, including Training Needs Self-Assessment & Course Evaluation.
- Choose from **1 of 4** webinars each week.
- Live webinars are not recorded.
- Attend **10** live webinars to earn a certificate.

## VOLUNTARY STUDY

**5** study hall opportunities

**1** week each month, January - May

- Complete optional homework
- Follow up on sessions you missed
- Attend office hours with instructors
- Network with peers
- Apply what you've learned

## VOLUNTARY CASE STUDY PROGRAM

- Share your partnership story
- Speak to a success or failure
- Earn a certificate with honors
- 12 peer presenters in 2019

"The flexibility to move from group to group helped me plan around my schedule, and I had no trouble making the time commitment needed to fully participate in this course." - *US Army Corps participant, 2018*



**APPLY NOW**

Supervisor  
Recommendation

**Applications are due  
November 2, 2018.**

Supervisor approval  
may be required.  
[Find out more.](#)

# IS THIS COURSE RIGHT FOR YOU?

**MANAGING BY NETWORK** is designed for public agency managers, specialists, coordinators, and front-line supervisors with position responsibilities that include working with partners, permittees, and community stakeholders.

1. Do you spend at least 25% of your time developing or sustaining relationships with partners, permittees, or stakeholders?
2. Does your position description include partnerships and community collaboration responsibilities?
3. Do you work with at least 5 formal or informal partnerships, or facilitate public meetings, advisory committees, or community collaboratives?
4. Do you serve in a critical support role, such as G & A, public affairs, information collections, or law enforcement associated with partnerships and stakeholder engagement?
5. Are you willing to dedicate at least 2 hours a week for six months to improving your practice?

If you answered yes to any of these questions, this training is a good fit for your professional development.

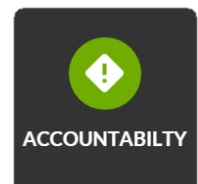
"I think that as scientifically-trained individuals, a lot of biologists like myself spend our time looking at the biology of a species or ecology of a system and rely on our ability to understand and provide related information.

However, management is not accomplished just by understanding the science of a problem.

Management is largely accomplished by our ability to communicate with and understand other people."

*Florida Fish and Wildlife Conservation Commission participant, 2018*

Managing by Network features the knowledge and skills needed to support best practices in 22 professional partnership and community competencies, as defined by OPM.



**LEARN MORE ABOUT THE 22 COMPETENCIES**

Managing by Network  
[www.partnership-academy.net](http://www.partnership-academy.net)

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